GABRIELE TERRANOVA

Email: gabrieleterranova003@gmail.com
linkedin.com/in/gabriele-terranova-0aa9a2304

EXPERIENCE

BP & Associati – Law and accounting firm
Rimini, Italy

M&A Analyst Intern (summer internship) **Jun 2025 – Sep 2025**

- Supported M&A deals, mostly reorganisations in which an S.r.l. acquired an S.n.c. with the same owner, and the sale of a restaurant-software company to a third party
- Supported valuations (DCF, multiples) and deal documentation (SPAs, shareholders' agreements)
- Drafted financial statements and reports for a hotel chain and a custom window maker

Ferrari Trento – Gruppo Lunelli S.p.A.
Trento, Italy

Accounts Payable Intern **Nov 2024 – Mar 2025**

- Verified and registered **20+ supplier invoices a day**, routing each to the right approval flow
- Regularly caught and corrected invoice and booking errors before payment
- Reconciled warehouse purchases with the general ledger and managed withholding-tax payees

Casa del Pane di Calvo & Terranova S.r.l. – Family bakery
Siracusa, Italy

Operations Assistant (summer) **Jun 2022 – Sep 2022**

- Worked in production and handled orders for events, keeping the shop stocked at all times
- Proposed changes that were adopted: a packaging machine, a business cash register, new shifts
- Built a fully working order-management tool on my own initiative (not adopted)

EDUCATION

University of Trento
Trento, Italy

BSc in Business Management **Oct 2022 – Jul 2026**

- **Final grade: 96/110** · Top exams (out of 30): Financial Planning Lab 28, Accounting & Financial Statements 27, Commercial Law 27, Statistics for Market Research 27, Data Analysis & Statistics 26
- Financial Planning Lab (18 ECTS): historical and forecast financial statements and cash budget
- Active member of the Economic Analysis and Discussion Group

Liceo Scientifico G. Curcio
Ispica (RG), Italy

High School Diploma, Applied Sciences (86/100) **Sep 2017 – Jun 2022**

- JA Italia “Imprese in Azione”: Marketing Manager of NiPen, a pen that detects nickel in food, **2nd place at the regional final**

PROJECTS

TerrioniaStore (e-commerce)
Siracusa, Italy

Founder **Nov 2023 – Jun 2024**

- Founded a brand of traditional Sicilian almond-based products and ran B2C sales end to end
- Built the website, social pages and product photography myself

Interactive portfolio (personal project)
2026

- Short film made with AI video tools and an interactive website with a mini-game, built with Claude Code

SKILLS & INTERESTS

Languages: Italian (native), English (B2; IELTS result pending), Spanish (basic)

AI tools: Claude Code, Antigravity, AI image/video generators, AI agents

Software: Excel (used extensively during the M&A internship at BP & Associati), Microsoft Office (ECDL Full)

Interests: Fitness, sports (taekwondo, boxing, football, tennis), PC building, strategy games